

OniX Includes (as of 07/30/24):

- 1M+ ideas/assets
- 36M+ publications
- 700K+ clinical trials
- “Live” News
- 100K researchers
- 50+ countries
- 2K+ universities
- 80K+ startups/(bio)tech assets
- 10K+ startups/(bio)tech “live” pipelines

We Are Adding (weekly):

- 5K+ ideas/assets
- 1K+ publications
- 400+ startups/(bio)tech pipelines

Strategic Partnerships Services that OniX offer:

- **Partner identification:** OniX can use its databases to identify companies that are working on research in the same disease areas as the client. OniX can then reach out to these companies and facilitate introductions to the client.
- **Partnership development:** OniX can help companies develop and negotiate partnerships with companies. OniX can provide expertise on partnership best practices and help to ensure that both parties are getting the most out of the relationship.
- **Partnership management:** OniX can help companies manage their partnerships. This includes providing support with communication, collaboration, and conflict resolution.

Accelerating Impactful Research Ideas To Market

In today's fast-paced biomedical landscape, identifying promising assets, potential partners, and emerging technologies is crucial for companies looking to stay competitive and innovative. OniX Hub offers a groundbreaking solution to this challenge with its comprehensive Biotech and Startups Assets & Pipeline Dataset. This white paper explores how OniX Hub empowers companies to rapidly discover and evaluate early-stage assets, researchers, and potential collaborators, ultimately accelerating their R&D pathways.

1. The OniX Hub Advantage

OniX Hub's dataset is a unique and powerful tool that provides unparalleled insights into the global biomedical research landscape:

- Live data from 10,000+ biotech and startup websites
- Over 1 million individual assets tracked
- Coverage across biomedical, agriculture, food, chemical, engineering, and other research fields
- Weekly updates with new companies and assets
- Information on stealth companies not available elsewhere

2. Asset Discovery Process

When a company approaches OniX with specific research interests or target areas, the platform leverages its extensive database and global network to deliver tailored results:

TEAM

- **Experience with Pharmaceutical and biotech/startup companies:** Our team has work with several companies, including Eli Lilly, Daichi Sankyo, Asahi Kasei, J&J, Medtronic, Novartis, Novo Nordisk, Heartseed, and others.
- **Experience with Leading Foundations:** Our team has work with several research and patient foundations including JDRF, PCORI, Breast Cancer Research Foundation, Children's Tumor Foundation, Melanoma Research Alliance, Parent Project Muscular Dystrophy, National Alopecia Areata Foundation, Alliance for Aging Research, Foundation for FDA, Celiac Research Foundation, Sickle Cell Foundation of America, and others.
- **Extensive Drug Development Expertise:** With over 25 years of experience in drug development, we bring a deep understanding of the pharmaceutical industry's complex and requirements.
- **Proven Funding Success:** We have a demonstrated track record of securing funding for over three decades, ensuring the sustainability of research initiatives.
- **Diverse Disease Indications:** Our team boasts 25+ years of program management across diverse disease indications, including metabolic, inflammatory, oncology, neurodegenerative, rare, skin, degenerative, and autoimmunity.
- **Broad Therapeutic Expertise:** We specialize in Peptides, Proteins, Cell/Gene Therapies, Antibody-Drug Conjugates (ADCs), Biologics, and Small Molecule development, offering a versatile skillset to support your foundation's objective.

a) **Initial Input:** The company provides OniX with key information about their areas of interest, target indications, or specific technologies they're seeking.

b) **Comprehensive Search:** OniX utilizes its Hub to conduct a thorough search across its vast dataset, identifying relevant assets, researchers, and companies.

c) **Curated Results:** Within a short timeframe, OniX presents the company with 100-200 early-stage assets, researchers, and companies that align with their interests.

d) **Opportunity Assessment:** The provided results offer potential opportunities for licensing, partnering, or asset acquisition.

3. Accelerating R&D Pathways

OniX Hub's asset discovery capabilities offer numerous benefits for companies looking to enhance their R&D efforts:

- **Time Savings:** Eliminates the need for extensive manual searches and website reviews
- **Broader Scope:** Accesses a wider range of potential assets and partners than traditional methods
- **Early Identification:** Uncovers promising technologies and collaborators in their nascent stages
- **Competitive Intelligence:** Provides insights into emerging trends and potential market disruptors
- **Strategic Decision-Making:** Informs resource allocation and research direction based on comprehensive landscape analysis

4. Case Studies: Recent Engagements

OniX has successfully supported startups and biotech companies in identifying assets across various therapeutic areas, including:

- a) **Rare Diseases:** Helped companies discover novel approaches and potential collaborators in orphan drug development.
- b) **Skin Diseases:** Identified emerging technologies and researchers focusing on dermatological conditions.
- c) **Pain Management:** Uncovered promising assets and potential partners in the field of analgesics and pain therapies.

5. How OniX Can Help You

OniX's asset discovery platform is adaptable to a wide range of research interests and company needs. Whether you're looking to:

- Expand your pipeline in specific therapeutic areas
- Identify cutting-edge technologies for licensing
- Find potential research partners or acquisition targets
- Gain insights into emerging trends in your field

OniX can tailor its search capabilities to your unique requirements, providing you with a curated list of relevant assets and opportunities to accelerate your R&D efforts.

Summary

In an era where speed and innovation are paramount, OniX Hub's asset discovery platform offers a powerful tool for companies seeking to stay ahead in the competitive biomedical landscape. By leveraging its extensive dataset and global network, OniX enables rapid identification of promising assets, researchers, and potential partners, accelerating the path from research idea to market impact.

To explore how OniX can support your specific R&D goals and asset discovery needs, contact us at martin@onixhub.com for a personalized demonstration of our unmatched industry resource.